



## Media Release

### Rocket Remit launches mobile money transfer from Australia to Airtel Kenya

Canberra: 1 May 2019

mHITS (pronounced Em-HITS), the leading Australian FinTech mobile remittance pioneer, announces its Australian mobile remittance service Rocket Remit has expanded its mobile money transfer service to include Airtel Mobile Money accounts in Kenya. This reaffirms Rocket Remit's position as the leader in mobile remittance from Australia to the African region with the largest coverage of mobile money to African countries.

Kenya continues to be the global leader in adoption of mobile money with an update of approximately 93% of the population. Over 45% of Kenya's GDP is processed via mobile money which equates to approximately US\$46 billion.

Rocket Remit specialises in international money transfer via mobile money offering the world's fastest and simplest method for sending money from Australia to emerging markets overseas. Money transfer is instantaneous with funds directly credited to the recipient's mobile money account without requiring a transfer agent or bank. No other transfer method or payment technology including crypto currencies can achieve this level of transaction speed and convenience.

Rocket Remit provides the world's fastest and simplest way to send money requiring only the mobile number of the recipient to address the payment. Recipients receive funds instantly and automatically receive an SMS notification as funds are immediately credited to their mobile money account in their local currency. The recipient can access the funds instantly and securely from their mobile money account directly or depending upon their region, may also withdraw funds in cash via an agent or ATM.

Known also as digital remittance, mobile money transfer also offers the lowest cost method for sending money to emerging markets where people rely on money sent from relatives and friends overseas.

For more information on the Rocket Remit service visit [www.rocketremit.com](http://www.rocketremit.com).

### about mobile international remittance

Remittance is the hidden force in global economics with over US\$640 billion sent globally per year. By comparison, global foreign aid is approximately US\$135 billion (approximately one fifth).

Banks and money transfer operators have traditionally dominated international remittance with the majority of funds sent to developing countries. However, with the introduction of mobile phone technology and the introduction of mobile money systems in these same markets, a new alternative now exists for funds to be sent directly to a recipient via a mobile money system using their mobile number as an account number. Mobile money is simpler, more secure, more efficient, provides instantaneous transfer of funds, and because the transaction is independent of the banking system, is less than half the cost of traditional money transfer.

Mobile money systems also for the first time provide the ability for funds to be sent to regions of the world where previously money transfer was impossible because of the absence of banks or money transfer operators. Mobile technology significantly lowers the cost of remittances as it removes the need for physical points of presence. The World Bank estimates that reducing remittance commission charges by 2-5% could increase the flow of formal remittances by



50-70%. The mHITS Rocket Remit mobile remittance service is helping to achieve this goal. Reducing the cost of sending each individual remittance encourages the delivery of lower value remittances, at values far less than today's average transfer of US\$200. Lower sending costs also encourage use of mobile remittance over unregulated informal remittance services. The GSMA forecasts that the formal global remittance market could increase to over US\$1 trillion in five years with the help of mobile communications.

For more information visit [www.gsma.com](http://www.gsma.com).

## about Airtel Kenya

Bharti Airtel Limited is a leading global telecommunications company with operations in 16 countries across Asia and Africa. Headquartered in New Delhi, India, the company ranks amongst the top 3 mobile service providers globally in terms of subscribers with over 413 million customers across its operations at the end of March 2018.

Airtel Kenya began operations in November 2010 following the acquisition of Zain by Bharti Airtel earlier in June the same year. The Airtel Kenya network covers about 80% of the population with continued efforts to increase coverage across all parts of the country.

For more information visit [www.airtelkenya.com](http://www.airtelkenya.com)

## about mHITS

mHITS (pronounced Em-HITS) is a multi-award winning Australian based developer and operator of mobile payment services. In Australia, mHITS operates the mHITS Rocket Remit mobile international remittance service which has more than halved the cost of sending money from Australia to emerging markets overseas. mHITS is also working in emerging markets in the design, deployment and operation of mobile payment solutions for the so called "unbanked" (people who do not have access to traditional banking or electronic payment services).

Use of the mobile phone as a payment device is acknowledged as a logical payment solution for the unbanked as people in developing countries often lack the formal identity requirements that traditional banking services require such as a birth certificate, formal ID, address, regular employment or income. The lack of bank branches, limited number of ATM's, limited access to the Internet and the general low level of financial literacy in developing countries are contrasted by the large-scale uptake of mobile phones in these same markets.

mHITS has received multiple awards for innovation both in Australia and Internationally including for the mHITS Rocket Remit mobile international remittance service.

For more information visit [www.mhitslimited.com](http://www.mhitslimited.com).

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